



The Voice of Information Technology influencing
Policy, Direction and Development in the Industry

REQUEST FOR EXPRESSION OF INTEREST (REOI)

CONSULTANCY SERVICES FOR MAPPING OF FIBRE OPTIC DEPLOYMENT BY PRIVATE SECTOR FIRMS

Request for Expressions of Interest (REOI) for Consultancy Services for the mapping of fiber optic deployment by private sector firms along with a unified system of mapping future deployment, and to facilitate GIS monitoring and updating of fiber optic cables and related infrastructure deployment routes.

ABOUT TESPOK

Technology Service Providers Association of Kenya (TESPOK) is a professional, non-profit organization representing the interests of telecommunication service providers in Kenya. Established in 1999, the strength of the Association rests on its ability to be truly representative of the Kenyan industry as a whole. Through the print, television and radio media, the association has brought the issues affecting its members into the limelight, and this has created awareness among policy makers and the general public as well as producing several concrete outcomes.

TESPOK's mission is **"To be the voice of technology influencing policy, direction and development in the industry"**; whereas the Vision is **"To be the driver of ICT growth and excellence in Africa"**.

PROBLEM STATEMENT

The Technology Service Providers Association of Kenya (TESPOK) has observed challenges in management of the fiber optic cables that is arising due to a number of factors. The Association has observed that there is no clear documentation of infrastructure deployments especially by county governments that would correctly guide investors in the sector. The absence of a clear standard of documenting and facilitating the sharing of information as well as a common source of consolidated infrastructure information is evident in the manner in which the fiber is damaged.

OBJECTIVES

The main objectives of the mapping project are:

1. Document all the fiber infrastructure deployments undertaken by the various infrastructure owners.
2. Establish a mapping platform to be used by the industry operators to share information on fiber

rollout.

3. Establish a standard for fiber mapping that can be shared with other stakeholders as required.

EXPECTATION

TESPOK expects from this study to:

1. Have the ability to develop a system that accurately reports on fiber deployments in the country.
2. Have a shared platform for all infrastructure companies and other stakeholders to use as a reference for information on fiber installations.
3. Have the ability to facilitate better co-ordination with all relevant state/ government agencies.

TESPOK now invites eligible consultants to indicate their interest in providing their services by submitting a response to this Request for Expressions of Interest (REOI). Please note that Consulting Firms may associate with other interested firms or individuals to enhance their qualifications. Firms that have been determined to be qualified through the evaluated results of this first stage may be invited to submit proposals for the Request for Proposals (RFP) that will be issued at a later date.

Interested consultants must provide the following information that will indicate that they are qualified to perform the services; provide information on:

1. Clear Methodology of executing the project along with a proposed and work plan estimated timelines
2. Expertise and experience evidenced by CVs as well as Academic and Professional Certificates
3. Any prior similar assignments;
4. Experience in similar conditions;
5. Availability of appropriate skills among staff.
6. Availability of suitable equipment

The responses will be reviewed and those consultants deemed best qualified in TESPOK's judgment will be short-listed according to the following criteria:

1. Specific experience of the consultants related to the assignment.
2. Adequacy of the proposed work plan and methodology in responding to the Terms of Reference.
3. Qualifications and competence of the key staff for the assignment.

The Expression of interest shall be delivered to TESPOK on or before 17th April

2016, 11.00 a.m. East Africa time by Email to: info@tespok.co.ke